



DRD DISTRIBUTING

27 years ago, Dan Reynolds was a travelling businessman. He would deliver and install hitches on vehicles throughout Ontario. In 2002, Dan decided it was time to settle into a standing location on Highway 17E in East Ferris. As a licensed heavy duty and auto mechanic, Dan now specializes in snow plows and towing accessories. While he can generally be found at the shop, he hasn't completely lost his urge to travel. Dan continues to travel to remote locations across Ontario to provide maintenance education to those who purchase his equipment.

Since its inception, DRD has grown into a well-oiled machine. The office and shop were tailored to his needs, complete with a brightly coloured space and in-floor heating. We asked Dan if there were plans for future growth, "This business became a reality when we obtained the space. We have put in a tremendous amount of work over the last 20 years, and have grown to our goal. I think we will enjoy this part for awhile."

DRD is well known for its personal touch, professionalism and excellent service. Dan offers this advice to new business owners, "find your niche and do everything possible to specialize in it. Be there for your clients, even if that sometimes means being on-call 24/7. Only offer good service or don't offer service at all".

Dan is proud that a large portion of his clientele is local to East Ferris. "It means something when people that live close to you trust you". Dan also outfits many municipalities and provincial parks with plowing equipment, trailers and hitches, including BOSS and Duratrail.

For more information about DRD Distributing, please visit <http://www.drddistributing.ca/> or call 705-752-3939.

